

# WELFARE TECHNOLOGY

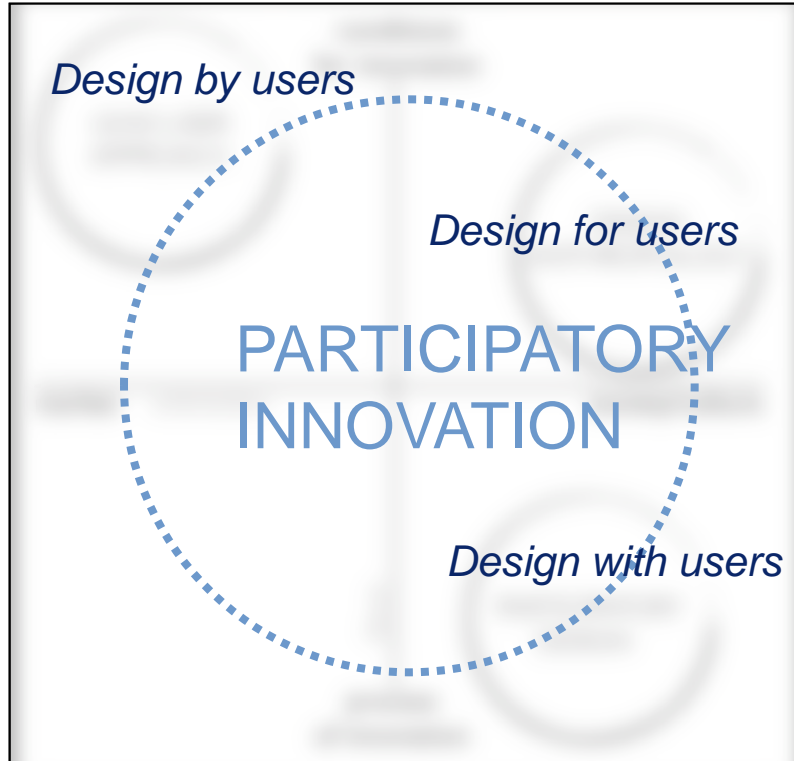
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# About SPIRE



- Sønderborg Participatory Innovation Research Centre
- Supported by the strategic research fund
- Cross-disciplinary research



## What is Welfare Technology?

- technological support and reinforcement of security, safety, daily living and mobility
- public or private social welfare services and products
- targeted at older people, people with chronic illnesses and people with disabilities
- focused on ensuring a better use of resources in relation to welfare benefits and/or to provide a better quality of those services for their users.
- user-centered technologies



# OVERVIEW

## Some examples



Telemedicine



Automated  
care



Training  
motoric skills





## Ambient Assisted Living

Joint Programme

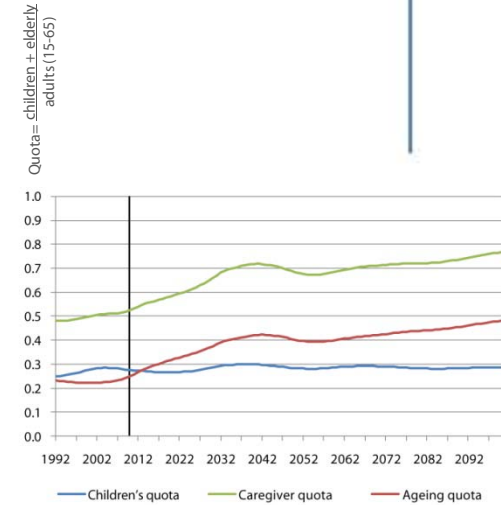
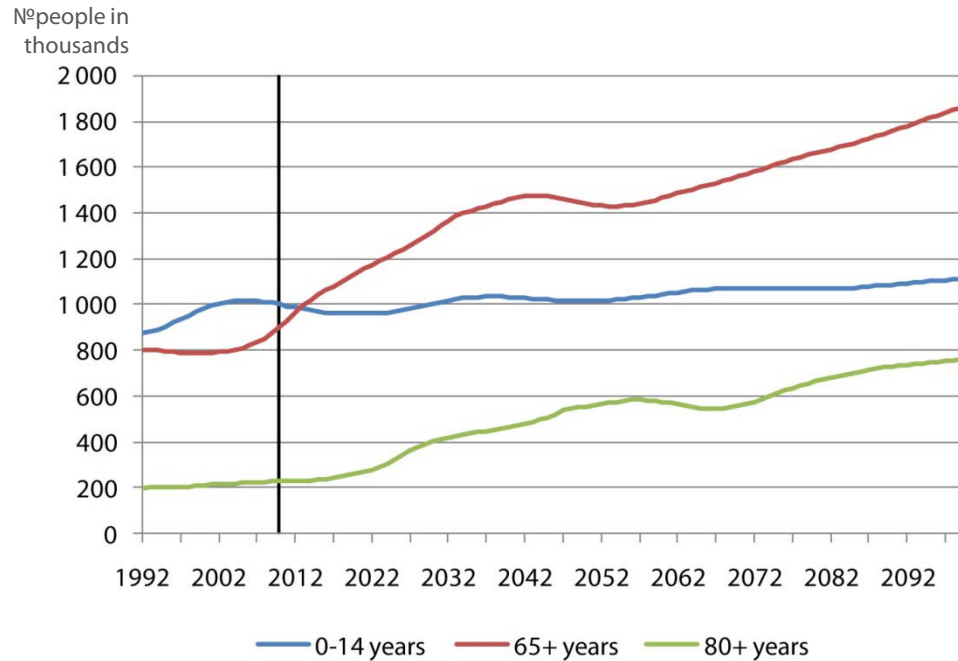
**Objective:** enhance the quality of life of older people and strengthen the industrial base in Europe through the use of ICT

**Motivation:** the demographic change and ageing in Europe.

<http://www.aal-europe.eu/>



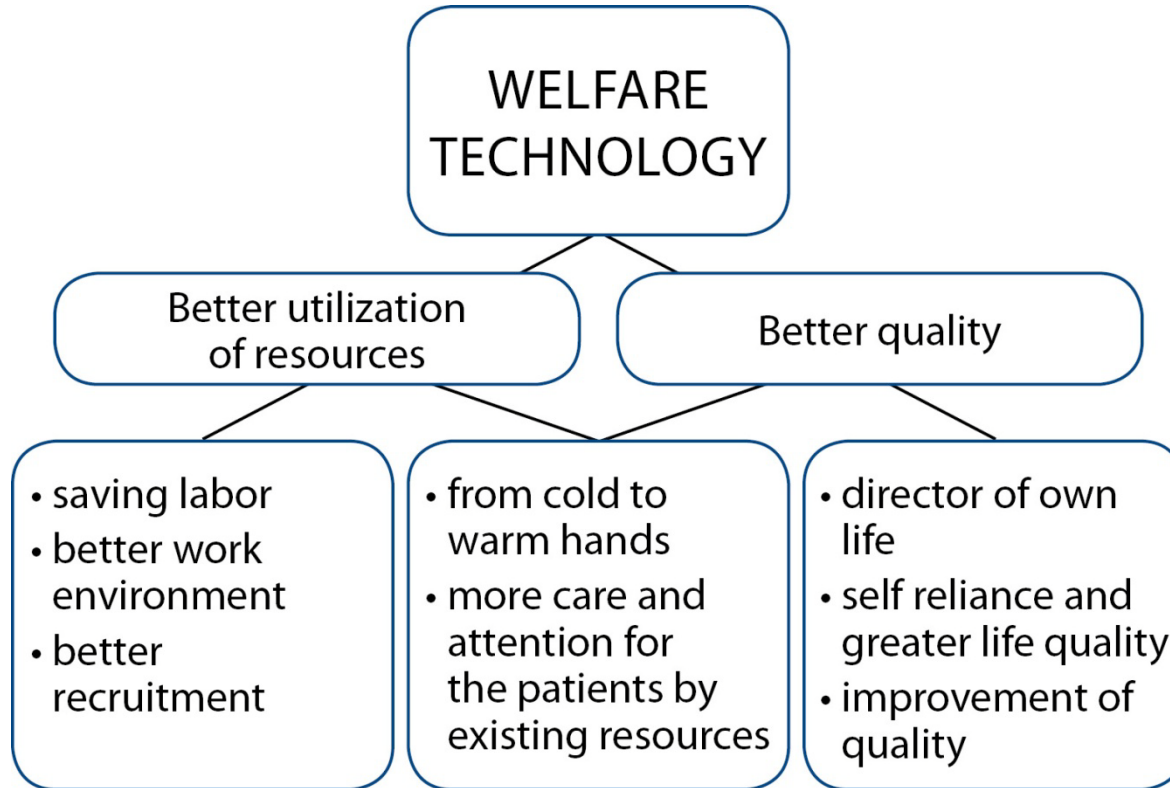
## Why is it urgent?



<http://www.dreammodel.dk/pdf/Befolkning2010.pdf>



# OVERVIEW



*Modified from ÆldreForum (Oct 2011): Velfærdesteknologi nye hjælpemidler i ældreplejen.*





- Cognitive support
- Information systems - provide the citizen and the caretaker with a feeling of security and with important information
- Robots – cleaning or taking care without being a nuisance
- Culture and behavior - the user's viewpoint towards technology



<http://test.hmi.dk/media/intellicare-eng.pdf>



TEKNOLOGISK  
INSTITUT

LEDERFORUM  
SOCIAL & SUNDHED



PHONAK



UNIVERSITY OF SOUTHERN DENMARK

besam



SAFE LINK  
GPS TRACKING

OK · Fonden



FREDERIKSBERG  
KOMMUNE

DANSK



REHAB GRUPPE  
DANISH REHABILITATION GROUP



KØBENHAVNS KOMMUNE



HJÆPEMIDDEL  
INSTITUTTET





# SECTORS INVOLVED

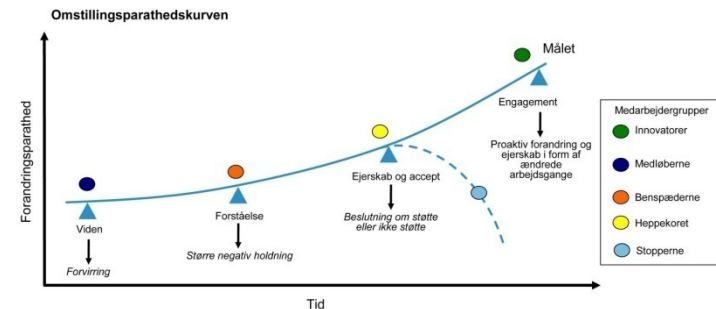
## Social sector

Demystifying technology needed for staff and citizens – and focus on ethics – and then improve use of technology significantly.



## Health sector

Less polarization and more commitment needed among the different role profiles within the sector.



<http://velfaerdsteknologi.nu/media/153536/Kompetenceunders%C3%B8gelse%20for%20velf%C3%A6rdsteknologier%20i%20Region%20Syddanmark.pdf> (Accenture)

## Danmarks vækstråd recommendations

- National knowledge bank
- Innovation driven by public demand
- Matchmaking between public and private actors
- Service design for optimizing procedures
- Better possibilities for innovation in the public sector



# DENMARK

## Region Nordjylland

- Lægemiddeludvikling og medicoteknik
- Intelligente hjælpemidler
- Automatisering af støttefunktioner vha. IT

## Region Midtjylland

- IT i sundheds- og plejesektoren
- (Pervasive health care)

## Region Syddanmark

- Intelligente hjælpemidler
- Telemedicinsk behandling
- Automatisering
- IT-systemer

## Region Hovedstaden

- Lægemiddeludvikling
- Medicoteknik
- Diagnostik
- Klinisk forskning

## Region Sjælland



Source: <http://www.velfaerdesteknologi.nu/nyheder/analyser>



# SOUTHERN DENMARK

## The region - strategy



Den syddanske satsning på Velfærdsteknologi og -service, Dorthe Kusk, Afdelingschef Region Syddanmark

## Regional initiatives



- Telemedicinsk behandling af KOL-patienter
- Virtuel videns- og projektplatform
- Robotteknologisk genoptræning
- Telemedicinsk sårbehandling
- Human Care Lifter
- MedicRobotics
- Innovationsnetværket Robocluster
- Telehjertesvigt
- Servicedesign på OUH
- Welfare Tech Region
- UNIK



## Velfærds: teknologi:nu



Designskolen Kolding  
Center for Robotteknologi  
MedCom International  
INVIA - Enhed for Velfærdsinnovation  
Welfare Tech Region

Robocluster  
University College Lillebælt  
University College Sydvest  
Udviklingsforum Odense  
Knowledge Lab

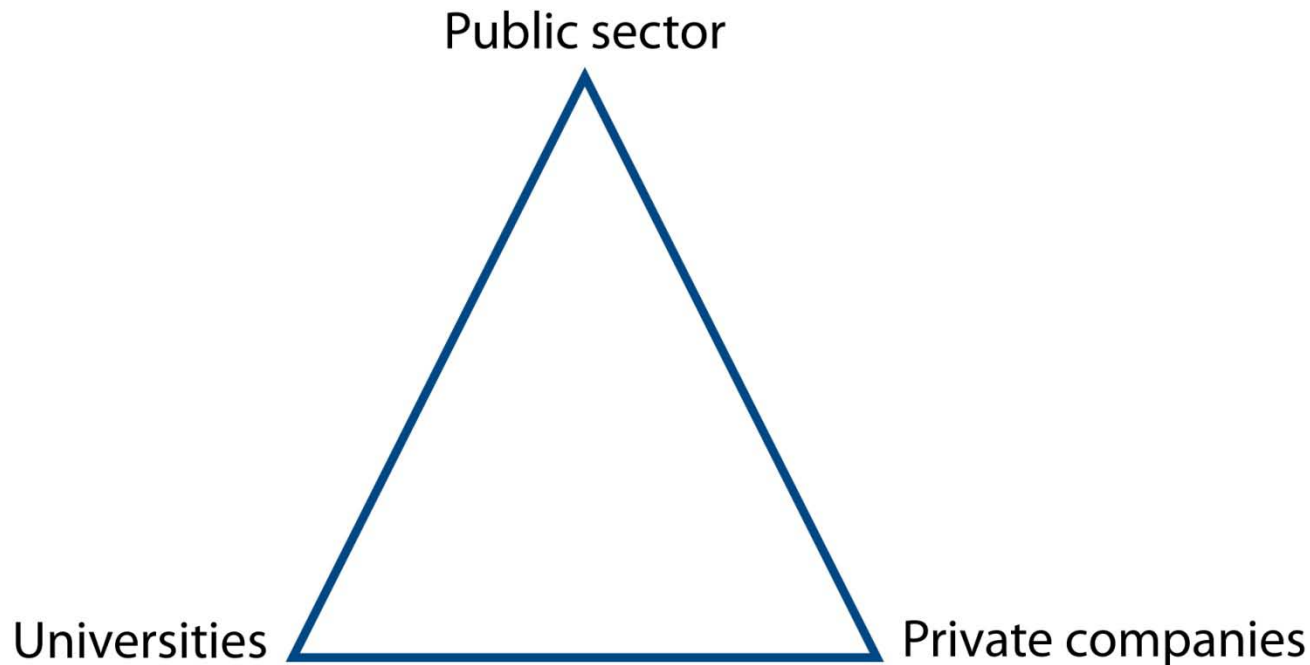
Vejle Kommune  
Billund Kommune  
Aabenraa Kommune  
Væksthus Syddanmark



*Den syddanske satsning på Velfærdsteknologi og -service, Dorthe Kusk, Afdelingschef Region Syddanmark*

## The Players

Velfærds:  
teknologi:nu





## Initiatives

Welfare Tech Region  
UNIK  
Patients@home

Velfærds:  
teknologi:nu

Velfærds:  
teknologi:nu

### ePlaster

11-11-2010

Ved hjælp af plastre med elektroniske sensorer kan det sundhedsfaglige personale på afstand monitorere patienternes tilstand.

• [Læs mere](#)

### Blodprøverobot

31-08-2010

Målet er at udvikle en robot, der kan automatisere blodprøvetagning på både hospitaler og hos praktiserende læger.

• [Læs mere](#)

Velfærds:  
teknologi:nu



### DREAMING

30-09-2010

elDeRly-friEndly Alarm handling and MonitorING

• [Læs mere](#)

### Elektroniske låseenheder

31-08-2010

I hjemmeplejen bliver der med det nuværende nøglesystem brugt uforholdsmæssig meget tid på at hente og aflevere nøgler, at finde bortkomne nøgler samt...

• [Læs mere](#)



### Genoptræningsmåtte

30-09-2010

Genoptræningsmatten er et elektronisk redskab, der gennem leg er med til at genoptræne apopleksi-patienter

[http://www.velfaerdsteknologi.nu/media/95977/projektoversigt\\_maj\\_2011.pdf](http://www.velfaerdsteknologi.nu/media/95977/projektoversigt_maj_2011.pdf)





# PUBLIC PROCUREMENT

## OPI – public-private innovation



## EU public procurement of innovation policy development

Pre-2000: Efficiency, competition, reduce public spending, common market

2000: Lisbon European Council vision → the most advanced knowledge based economy.

2002: → R&D 3% of EU GDP, “impulse needed”

2003: public sector as “launching customer”

2005: public authorities “big market players”

2006: “public procurement to drive demand for innovative goods” to create lead markets; pre-commercial procurement a missing link

2007: European Council published a guide on dealing with innovative solutions in public procurement

2007-2009: OMC-PTP, STEPPIN, EC Expert Group on Public Procurement of Innovation and Risk Management, Regional collaborations.

2009: The EU Parliament noted “that strengthening pre-commercial procurement remains one way among many for Member States to raise their game in innovation and research...”

Current projects: PreCo, P3ITS, ProcSouth...

*‘Public procurement’ occurs fourteen times in the EC communication Europe 2020 Flagship Initiative Innovation Union (2010)*



## (Old?) Perceptions of the procurement rules

- “tension between the EU procurement rules and the need to accommodate informal co-operation in the form of user/producer interaction related to technical change” (Edquist et al, 2000, p. 308)
- Other have warned that “[t]he consequence of rigid procurement rules may be that procurement processes give rise to solutions that are price competitive, but do not spur innovation and the dynamic development for firms and society as a whole” (Nyholm et al., 2001, p. 264).
- “Hopeless”; Evolution of an informal practice; Lawsuits; Incomplete contracts, small communities; Discriminating new/ small firms?; Quality decrease when negotiation is not allowed? Too low bids (DSB First).

Conclusion: Don't even think about trying to procure innovation! ☹



## Success factors for public procurement of innovation

- Expertise on public procurement procedures and relevant law
- Technical competence for specification
- Coordinating competence for co-operative procurement
- General project management skills
- Allocation of resources for public procurers
- Political support
- Risk management
- Public support
- Supplier side understanding of public procurement procedures
- Institutional coordination
- Understanding of when there is (not) a system failure
- Method development, for instance pre-commercial procurement



## OPI (Public/private innovation) An example

- To develop the hospital bed of the future
- To enter into long term innovative collaboration
- The PPI form is a learning target – the participating enterprises attain motivation and knowledge to carry through more PPI projects
- The Regional Hospital of Randers wants to purchase and use the developed products

### PREQUALIFICATION DOCUMENTS

Competitive dialogue  
No. 20xx/S XX-XXXX  
(no. will be announced later)

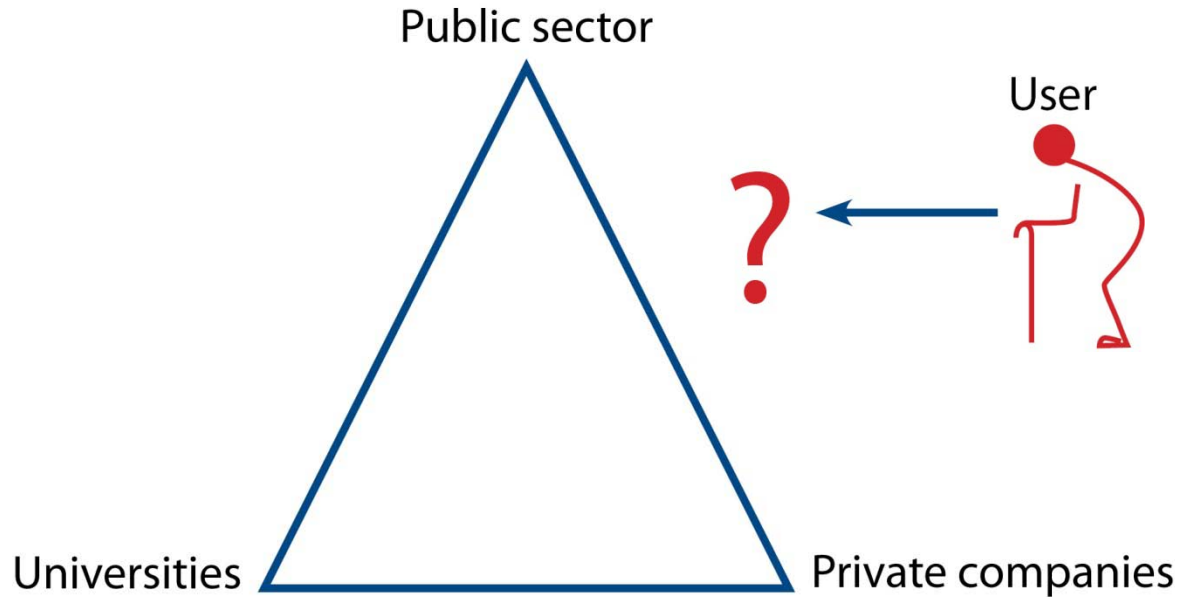
Invitation to tender for  
PPI innovation project  
Intelligent hospital bed of the future

for

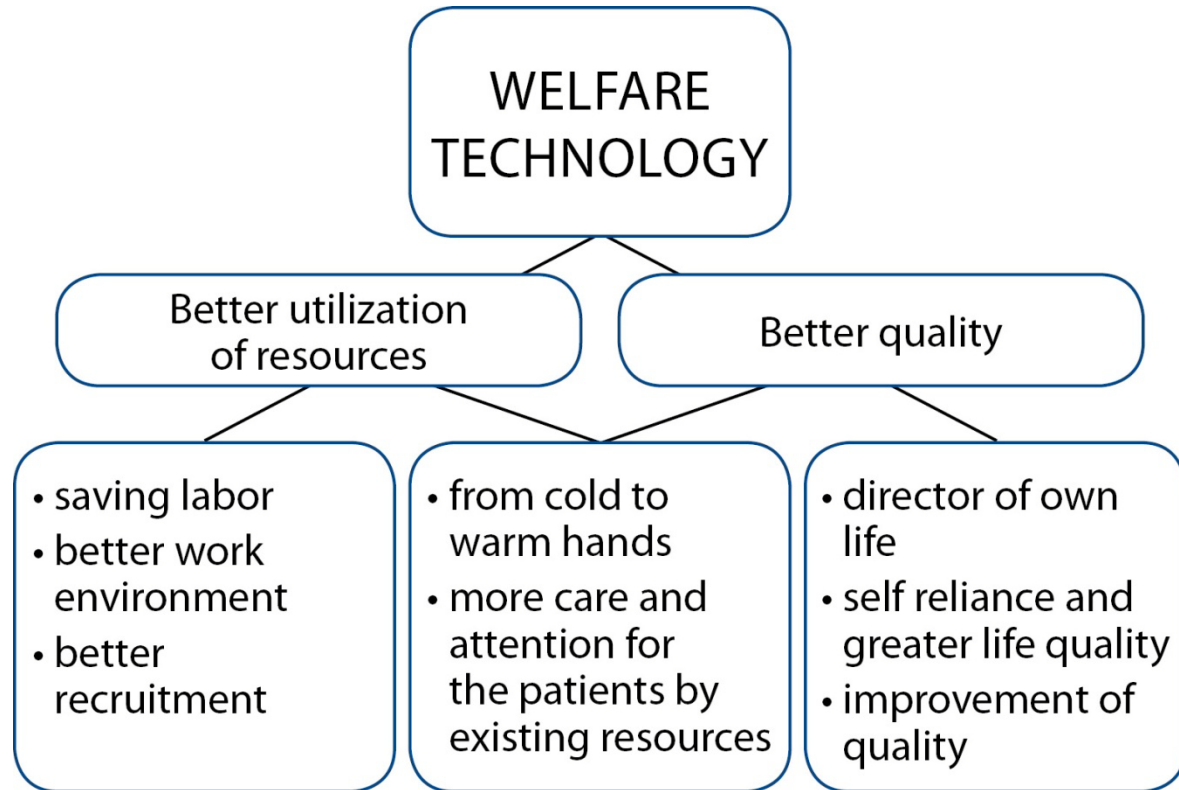
Central Denmark Region



## Triplehelix of the region and The place of the user?



# PARTICIPATORY INNOVATION





# PARTICIPATORY INNOVATION

## Living labs

### Mayor Aase Nygaard:

We want to pull the discussion about robots and welfare technology down to earth. In the living lab product developers can meet citizens, employees, and users of welfare technology. We want to ensure that the products cover real needs as they are experienced by employees and citizen.



Welfare Tech Region, University College Syddanmark, Social- og Sundhedsskolen Syd og Teknologisk Institut.



Picture from living lab Odense

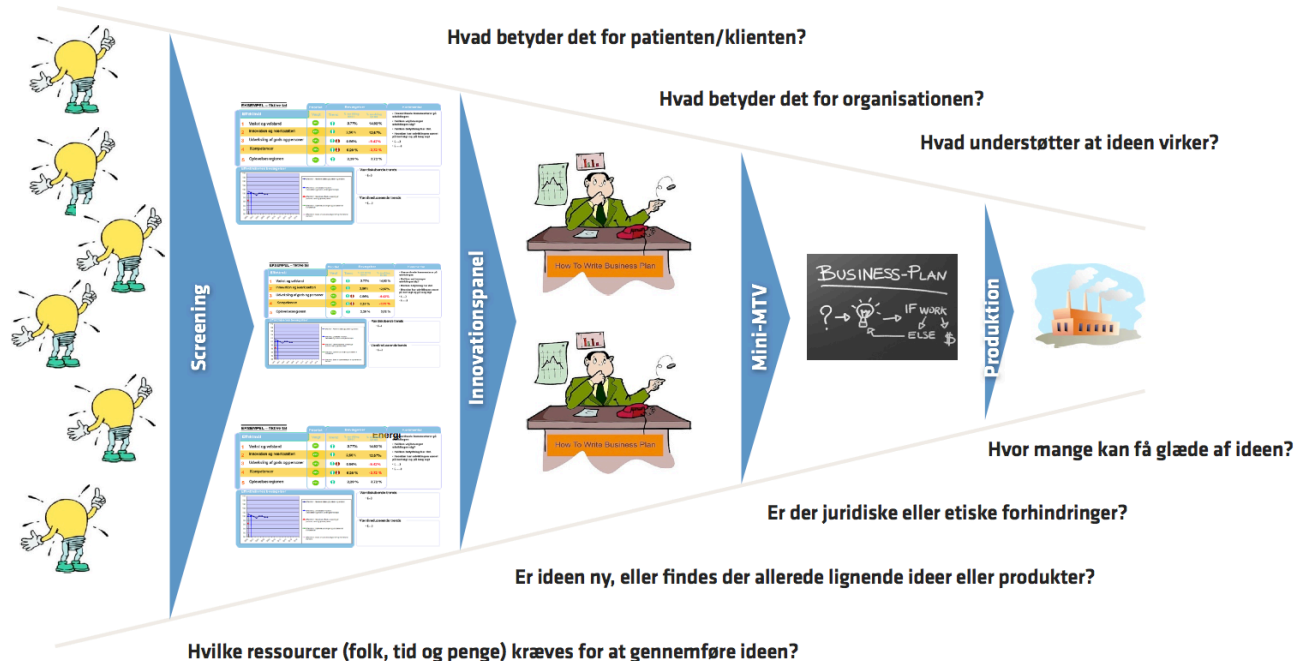




# PARTICIPATORY INNOVATION

EFTERSPØRGSEL  
INVIA PROCES

Velfærds:  
teknologi.nu



[www.velfaerdsteknologi.nu](http://www.velfaerdsteknologi.nu)



UNIVERSITY OF SOUTHERN DENMARK



## VIRTUELT AMBULATORIE PÅ HOSPITALER

[www.invia.nu](http://www.invia.nu)



Oprettet 23. februar 2011 | 1

Kunne det være en mulighed at blot har behov for et råd efter i

Det kunne være en funktion, som bred klinisk erfaring og kompetence



27. maj 2011 kl. 13:52  
**INNOVATIONSPANELET**  
Brugerstatus: **Bruger**

Invia har været i direkte kontakt med idéindehaveren. Idéen omkring et virtuelt ambulatorium er yderst spændende, og noget der allerede arbejdes med i regionen. Sygehus Sønderjylland er ved at indgå et lignende projekt, hvor systemet Dreaming anvendes til hjemmemonitorering. Idéindehaveren har læst projektbeskrivelsen og vurderet, at denne i høj grad stemmer overens med tiltænkte idé. Enkelte elementer omkring f.eks. E-læring indgår ikke i Dreaming projektbeskrivelsen, hvorfor de tilsendes styregruppen til inspiration.

Invia arbejder ikke videre med idéen.



# PARTICIPATORY INNOVATION

## The strong hand

Is there a need?

Will patients be using it?

“Usability test” for a designed product vs anthropological methods/ involving user knowledge in a richer way

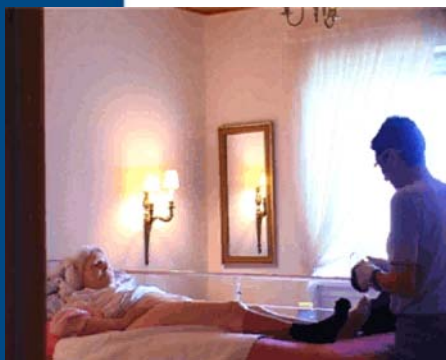


## The need for user involvement

### The Strong Hand Video Workshop



# PARTICIPATORY INNOVATION



## Field Studies

Home Care  
setting by  
Trine  
Heinemann

Heinemann, T. (2009). Participation and exclusion in third party complaints. *Journal of Pragmatics*, 41(12), 2435-2451.

Heinemann, T. (2009). Managing unavoidable conflicts in caretaking of the elderly: Humor as a mitigating resource. *International Journal of the Sociology of Language*, 200, 103-127.



# PARTICIPATORY INNOVATION

## Hearing in transition



Interviews & shadowing



Video Analysis



Co-designing

Matthews, B., & Heinemann, T. (2009). Technology use and patient participation in audiological consultations. *Australasian Medical Journal*, 1(10), 36-43.

Kjeldsen, M. P., & Matthews, B. (2008). Talking about hearing: designing from users' problematisations. In Gulz, A., Malmberg, L., & Magnusson, C. (eds.): *NordiCHI '08: Building bridges* (pp. 531-534). ACM Press.





## Future Challenges

Welfare technology challenges  
general ideas about innovation

f. ex how to collaborate

How can we enable the public sector  
to take a strong leading role?

How to take user involvement  
seriously?

